

Nicola von Bierbrauer zu Brennstein

Calle Colom 18, 07001 Palma

+49 159 01 972 164 nicolavbzb@gmail.com

"I communicate, therefore I am."

- Bachelor's Degree in Marketing and Communications
- Commercial/Vocational Training in Business Administration
- Professional Experience in the Service Sector:
 - Skilled in customer communication
 - Multilingual: fluent in Spanish and English (business proficiency)



* 20 February 1990 Wolfhagen, GER

Professional Experience

Since 05/2024 – Freelance Sales Partner & Personal Assistant

Various Clients

- Establishing new sales locations, acquiring new customers, conducting setter and closer calls, customer consulting and support, handling customer inquiries and orders, sales coordination, personal assistant duties

03/2023 – 04/2024 – Sales & Back Office

Bottled Cocktails Manufacturer, Düsseldorf

- Developed new sales locations, acquired new clients, provided customer service and consultation, processed orders and inquiries, coordinated internal sales activities

10/2021 – 02/2023 – Sales & Project Management

Red Braid Marketing GmbH, Düsseldorf

- Organized strategic and operational aspects of trade fairs in the B2B sector, acquired new customers, managed existing client relationships, handled booth planning and promotional campaigns

05/2020 – 11/2020 – Executive Assistant

Degenhardt Blumenzwiebeln GmbH, Neuss

- Supported B2B clients (garden centers and food retailers), managed international procurement of hardware and freight, oversaw order processing and control, contributed to product development and management

06/2011 – 11/2019 – Customer Advisor & Hostess

Various Trade Fair Agencies, Germany

- Provided customer support and sales consulting, served as head hostess, translator, promoter, and service staff at national events and trade fairs, including IAA, Gamescom, and IAA Commercial Vehicles

01/2013 – 11/2013 – Executive Assistant

A Tomar por Copas, Tenerife

- Founded and managed a cultural venue, oversaw all areas including relationship management, marketing, accounting, acquisition, and guest service

Education & Training

02/2019 – 04/2019 – Cabin Crew Training

Thomas Cook Crewing Company, Frankfurt

10/2014 – 07/2018 – Dual Bachelor's Degree in Marketing & Communication

Rheinische Fachhochschule, Neuss – Final Grade: 1.8 (≈ 88%)

07/2017 – 12/2017 – Semester Abroad

Udayana University, Bali

10/2014 – 06/2017 – Vocational Qualification: Freight Forwarding Agent (IHK)

ABC Logistik GmbH, Düsseldorf – Final Grade: 75/100

09/2012 – 09/2013 – Tourism Management Studies

Escuela Universitaria de Turismo Iriarte, Puerto de la Cruz, Tenerife

08/2000 – 06/2010 – A-levels (Abitur)

König-Heinrich-Schule, Fritzlar

Skills & Interests

Languages:

- German (native)
- Spanish (professional fluency)
- English (professional fluency)
- Italian (basic knowledge)

IT Skills:

- MS Office 365 (proficient)

Social Engagement:

- Childcare for physically and mentally challenged twins (2020–2023)
- Childcare support at the Mayor's Office (T. Geisel), Düsseldorf (2014–2018)
- Preschool language teacher (German/English) in Tenerife (2012–2013)
- Childcare and riding instructor in the USA (2010)
- Support for a woman with multiple sclerosis (2005–2010)

Hobbies:

- Traveling, languages, dancing, motorcycling

Nicola von Biesbrauer